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2009 Grant & Project List

Highlights of selected recent 2005-2009 project fund received leveraging:

- \$73,888 Recovery Act Rural Development USDA funds to MHC Talon loan fund for LATCOOP operations loan for food packaging
- \$500,000 Rural Development USDA funds to MHC for Family FARMS vegetable greenhouse grower pilot project
- \$150,588 Rural Development USDA funds to MHC for Family FARMS vegetable greenhouse grower pilot project
- \$75,000 Maryland Hawk Corporation an EDA near-equity fund operations grant, a Rural Development USDA \$55,000
- \$25,000 for MHC Talon loan Fund capitalization grant and a State Maryland.
- \$208,000 Economic Development Administration (EDA) US Department of Commerce grant funds to assist with 34 economic development projects that have leveraged \$11.44 million in local and other project funds.
- \$250,000 USDA national funds to assist 15 local economic development projects that have leveraged over \$4 million other investments.
- \$295,000 USDA national funds to begin the development of a Submerged Aquatic Vegetation (SAV) commercial grow out and transplanting industry.
- \$20,000 EDA grant that has leveraged a \$20,000 State of Maryland DEBD grant to conduct in cooperation with the local county economic development units an industry cluster analysis.
- Two (2) \$25,000 State of Maryland MAERDAF fund grants for the City of Cambridge and Somerset County for economic development projects.
- \$290,000 USDA national grant from the Rural Business-Cooperative Service that has assisted in the development of 15 cooperatives.
- \$166,667 Small Business Administration (SBA) legislative earmark as part of Maryland Technology Development Corporation (TEDCO), Maryland Technology-Based Rural Business Incubation Initiative, \$500,000 SBA earmark
- \$667,000 five-year subcontract agreement for \$667,000 with Land O=Lakes cooperative for five southern African countries under the USDA and USAID, Farmer to Farmer program.
- \$125,000 HUD grant to assist Delmarva Low Impact Tourism Experiences (DLITE) a three state regional organization promoting nature-based tourism.

The following were grants received by the RD Center, UMES, 1995-2009

1. USDA RB-CS 1890 Business

Initiatives	\$ 192,000
	120,000
	75,000
	65,000
	150,000
	175,000
	150,000
	100,000
	125,000
	100,000
	100,000
	100,000
	100,000

Total \$1,552,000

2. Southern Eastern Shore

Defense Conversion

Economic Development	
Administration	\$3,090,000
	1,000,000

State Of Maryland	
Sunny Day Fund	750,000
	334,000

Total \$5,174,000

3. University Center EDA

	\$ 120,000
	108,000
	108,000
	108,000
	108,000
(9 month)	81,000
	108,000
	108,000
	108,000
	100,000
	120,000
	100,000
	100,000
	100,000
	100,000

Total \$1,496,000

4. Reducing the Negative Economic Effects of Pfiesteria on Seafood and Tourism Industries

EDA	\$ 800,000
MD Dept. Agriculture	500,000
Total	\$ 1,300,000

5. Revolving Loan Fund Rural Development, USDA

	\$ 203,000
	30,000
Total	\$ 233,000

6. Hydroponic Greenhouse

Economic Development Administration	\$1,080,000
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MD Department Business Economic Development (CDBG to Somerset County)	428,000
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W.K. Kellogg Foundation Rural Development Administration, USDA	1,000,000
	551,000
Total	\$3,059,000

7. Enhancing Economic Opportunities for Agricultural Cooperatives

Rural Business-Cooperative Service USDA	
	\$ 86,600
	225,000
	289,500
	296,500
Total	\$ 897,600

8. Delmarva Low Impact Tourism Experiences

Economic Development Initiative (EDI) HUD	
	\$ 150,000

9. Greenhouse Propagation Submerged Aquatic Vegetation

1890 Capacity Building grant CSREES, USDA	
	\$ 294,455

10. Rural Business Incubation Initiative sub-grant MD TEDCO

SBA	\$ 165,000
Grand Total	<u>\$14,321,055</u>

1995-2009 LOANS AND PROJECTS:

REVOLVING LOAN FUNDS:

The RD Center operates 4 business revolving loan funds (RLFs) in the four lower eastern shore counties (11/09):

	<u>Total:</u>
Borrowers:	78
Average RLF Loan:	\$212,000
RLF Loans:	\$16.57m
Private leveraged:	\$97.45m
Private leverage ratio:	\$5.88/\$1RLF
Total loans (million):	\$114m
Jobs impacted:	5,600 manufacturing
RLF Cost per job:	\$2,958

COMMUNITY TECHNICAL ASSISTANCE PROJECTS:

The following are local government technical assistance projects and marketing studies assisted with cost-shared funding by the RD Center:

**Southern Eastern Shore Defense
Conversion Community Assistance
Grants 7/10/97-1/15/00
EDA no 01-49-03420.01
UMES 04-5-20415**

Town Fruitland, Industrial Park Site
Suitability
Worcester County, Aluglass Building
Appraisal
City of Salisbury, Central Business
District, Economic Analysis
Princess Anne, Industrial Park
Covenants
Worcester County, Business Location
and Building Suitability
Town of Princess Anne, Comprehensive
Plan and Community Survey
Town of Princess Anne, Comprehensive
Plan Economic Development
Dorchester County, Business, Work
Force Training
Deal Island, Tourism Development,
Market Study
Lower Eastern Shore Heritage

Committee, Geographic Information
System, Indian Trail Research and
Regional Tourism
City of Crisfield, Hotel/Conference
Center Site Analysis, and Tourism
Market Study
Dorchester, Business Location
Appraisals
Maryland Department of Agriculture,
Seafood Marketing and Regulatory
Impact Analysis
City of Fruitland, Economic
Development, Storm Sewer Study
Furnace Town Foundation, Eco-Tourism
Tour Purveyors
Wor-Wic Com College, Manufacturing
Training Advanced Tech Center
Worcester County Delmarva Birding
Tourism Promotion
Department Agriculture, UMES, Peeler
Crab Study
Sustainable Development Brochure,
Worcester County Arts Council
OB/GYN Engineering Feasibility Study,
McCready Foundation

Waterfront Park Feasibility Study, Town of Vienna
Heritage Tourism Inventory, Dorchester County
Tourism Expansion Study, Wicomico County Historical Society
Beach to Bay Information System, Worcester County Tourism
Pocomoke City Business/Market Study
UMES, Geographic Information System (GIS) Community Mapping
Salisbury Zoological Park Master Plan
Worcester County Tourism Ocean City Inland Visitation Plan
National Crab Derby Marketing
Maryland IDRC Partners
Town of Berlin CBD Plans
Tawes Foundation Tourism/Education
City of Fruitland Business/Tech Park Plans
Pocomoke River Center Feasibility
Work Force Readiness Training
MD First Congressional Dist. CD-ROM
Teackle Mansion Feasibility Plan
Worcester County African American Tourism Promotion
Medicinal Crops Marketing Plan
Worcester County Employee Skills Assessment
Pocomoke Marketing Partnership
Marketing
Technical Assessment Poultry Waste Fluidized Bed Combustion
Ocean City Marketing Design
Worcester County Tourism Marketing Projects
Somerset County Aquaculture
Development Ozone Analysis
Somerset County Tourism Expansion Projects
McCready Health Services Foundation
Technical Assistance
Salisbury Zoological Master Plan
Perdue Center for Professional
Development Borrower Assistance

Maryland Sea Grant Extension Seafood Water Quality
Lower Eastern Shore Shared Network
Business Education
Department of Agriculture Community Geographic information System
Worcester County Tourism Pocomoke River Learning Center
Worcester County Economic
Development Department M-Quest Data
McCready Foundation Home Health Care Study
Maryland Downtown Association, Berlin
Somerset County Comprehensive Economic Development Strategy
Worcester County African American Tourism Development
Worcester County Tourism Water Trails

Summary-- The total RD Center funding for projects is \$460,640, which has leveraged \$3,275,391 in local share matching funds, for a total of \$3,744,031 for projects.

**EDA Pfiesteria Project
Community Assistance Grants
EDA no 01-19-03744
UMES 04-5-20420**

Eastern Shore Economic Development District Feasibility Study
Lower Eastern Shore Heritage Committee Heritage Development
Maryland Department of Agriculture Seafood Marketing
Maryland Sea Grant Seafood Study
DNR Nature based Tourism Development
Worcester County Nature Based Tourism Development
MD Cooperative Fish and Wildlife Unit Fish Study
DNR 1999 Coast Day
Delmarva Coastal bays Conference

Chesapeake Regional Technology Center
Janes Island State Park Kayak Trail Design
Worcester County Tourism Impact Study
Queen Anne's County Business/Tourism Development Study
Delmarva Low Impact Tourism Experiences Development
Worcester County Town of Berlin Project
Worcester Economic Development
Maryland Capital Enterprises
Chesapeake Regional Technology Center Tech Center Study

Summary-- The total Rural Development Center funding for projects is \$289,500, which has leveraged \$173,597 in local share matching funds, for a total of \$463,097 for projects.

**EDA University Center 1995-1996
Community Assistance Grants
EDA no 01-06-03466-95
UMES 04-5-20417**

Business marketing,
Town Preston Infrastructure Study
Queen Anne's County, Economic Analysis
Chesapeake Country Business Finance Loan packaging
Lower Eastern Shore Heritage Tourism Plan Implementation
Seafood HACCP Compliance
Chestertown, Waterfront Study

Summary-- Total Rural Development Center Funding for projects \$72,800, leveraged local match \$118,550, for total projects of \$191,350.

EDA University Center 1996-1997:

**Community Assistance Grants
EDA no 01-06-03466-96
UMES 04-5-20417**

The RD Center assisted the following projects:

Upper Eastern Shore Regional Economic Partnership
Town of Federalsburg, Sewer, Parking, Trail Preliminary Engineering Study
Town of Preston Economic Development Infrastructure Engineering Studies
Eastern Shore Resource Conservation District, Susquehanna Greenway Development Projects
St. Michaels Group tourism Study
Market Analysis
Town of Denton Park Study Design
UMES Geographic Information System (GIS) Outreach Program

Summary-- Total RD Center funding for projects \$76,500, local matched leveraged \$111,500, total project funds \$188,000.

**EDA University Center 1997-1998:
Community Assistance Grants
EDA no 01-06-03466-97
UMES 04-5-20417**

Town of Preston Economic Development Infrastructure Engineering
Town of Federalsburg Economic Development Infrastructure Study,
Industrial Park Appraisals, Marshyhope Greenways Design
Mid-Atlantic Arts Council Delmarva Folk life Planning
Indian Village Scale Model UMES
Physician Assistant Occupational Needs Assessment UMES
Town of Denton Central Business

District Development Study
Queen Anne's County Tourism Impact
Assessment Model

Summary-- Total Rural Development
Center Funding for projects \$68,832
leveraged local match \$512,576, for
total projects of \$581,408

**EDA University Center 1998-1999:
Community Assistance Grants
EDA no 01-06-03466-98
UMES 04-5-20421**

Town of Federalsburg Project
Development Design
Upper Shore Economic Development
Partnership
Town of Denton Community Facility
Plans
Queen Anne's County Kent Narrows
Market Study
Caroline County Recreation/Parks
Engineering Study
Caroline County Overall Economic
Development Plan
Cecil County Tourism Marketing
Projects

Summary-- Total Rural Development
Center funding for projects \$73,000,
local matched leveraged \$402,259, total
project funds \$475,259.

**EDA University Center 1999-2000:
Community Assistance Grants
EDA no 01-06-03466-99
UMES 04-5-20425**

Town of Federalsburg Design of Town
Projects
Commissioners of Vienna Strategic
Development Plan
Town of Chestertown Visitor Center
Design Plan

Cecil County Revolutionary War
Tourism Project
Community Project Models, Arts and
Technology UMES

Queen Anne's County nature based
Tourism Development
Rural Development Center, WESM
Business Information
Delmarva Economic Development
Association Market Analysis
Mid-Atlantic Arts Foundation, Cultural
Tourism
People for Better Housing Community
Center Study
Queen Anne's County Day Care Study
Caroline County heritage Tourism
Lower Eastern Shore heritage Plan
Update
Friends of Somers Cove Marina
Waterways grant Application

Summary-- Total Rural Development
Center funding for projects \$53,370,
local matched leveraged \$252,712, total
project funds \$306,082.

**EDA University Center 2000-2001:
Community Assistance Grants
EDA no 01-66-07293
UMES 5-20409**

McCready Health Services, Increase
Services Feasibility Study
Water Fowl Festival, Visitor Profile
Continuing ED, UMES, Earn and Learn
Project, Ocean City & Work Force
Needs Assessment
Denton Development Corp., Fourth
Street Redevelopment Plan
Town of Vienna, Heritage Plan and
Ordinances
Town of Federalsburg, Central Business
District
Dorchester Tourism, Multi cultural
Tourism Project

Worcester County, Governor=s Tourism Conference
Queen Anne=s County, E. Shore E-Commerce Conference
Ocean City Dev. Corp., Somerset Avenue Streetscape
Queen Anne=s County, Industrial Park Day Care Study
Downtown Ocean City Assoc. Walking Tour Project
City of Cambridge, Feasibility Industrial Park Public Safety
Ocean City Chamber, Seasonal Housing Feasibility Study
Town of Preston, Streetscape Analysis

Summary-- Total Rural Development Center funding for projects \$107,700 local matched leveraged \$4,292,900, total project funds \$4,400,600.

EDA University Center 2001-2002: Community Assistance Grants EDA no 01-66-07541 UMES 5-20407

Ocean Pines Chamber, Internet Page Access
Denton Development Corp., Central Business District Feasibility Study
McCready Health Services, Job Development
City of Crisfield, Economic Development Strategy
Town Snow Hill, Gateway Park Design
Town Federalsburg, CDB and Industrial Park Study
Pocomoke City, River Discovery Center Design
Ocean City Development Corporation, Marketing
Queen Anne=s County, Heritage Area Management Plan
Caroline County, Tech Park
Ocean City Boardwalk Association

Design
Cecil County Tourism, Nature Tourism Study
Adkins Arboretum, Development Plan
Chesapeake Bay Maritime Museum Market Study
Princess Anne Chamber, CBD Marketing Design
Salisbury Wicomico Arts Council, Theater Conversion Study
Town of Preston, Lagoon System Design
Somerset EDC Chesapeake Ferry Study

Summary-- Total Rural Development Center funding for projects \$108,000 local matched leveraged \$966,700, total of \$1,079,700.

EDA University Center 2002-2003: Community Assistance Grants EDA no 01-66-07674 UMES 5-20405

Town Princess Anne, CBD
Salisbury Zoo, Master Plan
Caroline County Recreation, Economic Development
Wicomico Airport, Airpark Design
Town of Princess Anne, Economic Development
Ocean City Boardwalk Association, Marketing Plan
Ocean City Development Corporation, Business Impact Analysis
Town of Chestertown, Heritage Area
Town of Federalsburg, Town Plan
Queen Anne's County ED, Museum
Delmarva Education Foundation, Planning Conference
Smithsonian, Mid-Atlantic Maritime
Somerset County Tourism, Tourism Plan
Eastern Shore Heritage Inc, Tourism Plan

Summary-- Total Rural Development Center funding for projects \$108,000 local matched leveraged \$3,149,200 total of \$3,257,200.

**EDA University Center 2003-2004:
Community Assistance Grants
EDA no 01-66-07918
UMES 5-20402**

Eastern Shore Heritage, Plan
Dorchester EDC, Economic
Development
Ocean City Development Corporation,
Economic Development
Wicomico Airport, Airpark Design
Chesapeake City, Economic
Development
Chesapeake Country, Marketing Plan
Lower Shore Manufacturing Network,
Business Impact Analysis
Town Preston, Town Plan
Town Federalsburg, Town Plan
Town Greensboro, Town Plan
Denton Development Corporation,
Economic Development
Mid-Shore Planning Council, Business
Venture Finance
Somerset County Tourism, Tourism
Plan
Accohannock Indian Tribe Inc.,
Development Plan
Zoo Project, Environmental Ed
Maryland Environmental Service, Rural
Wastewater Survey
Crisfield Heritage Foundation, E-
Commerce
McCready Health Services Foundation,
Business Plan
East New Market, Web Site
SHARP, Marketing Plan
Delmarva Rural CDC, Minority Business
Delmarva Education Foundation, Work
Force Training

Worcester County Tourism, African
American Tourism
Delmarva Water Transport Committee,
Water Transport Study
Ocean City Downtown Association,
Tourism Development
V.P. Student Affairs UMES, ROOTS
Mentoring
Worcester County Tourism, Marine
Industry

Summary-- Total Rural Development Center funding for projects \$100,000 local matched leveraged \$8,371,650 total of \$8,471,650.

**EDA University Center 2004-2005:
Community Assistance Grants
EDA no 01-66-07918
UMES 5-20416**

Maryland Hawk Corporation, Institutional
Development
Town Princess Anne, Historic Building
Survey
Ocean City Development Corporation,
Economic Development
MCE UMES Outreach, Minority Farm
Expansion
Maryland Environmental Service, Water,
Waster & Solid Waste Programs
DEEDS, Multi-State Economic
Development
DLITE, Eco Guide Seaside Heritage
Delmarva Education Foundation, Work
Force Development
Dept Technology UMES, Princess Anne
Athletic Center
Delmarva Rural CDC, Minority Business
DLITE, African American Tourism
Destinations
Somerset Historic Trust, Historic
Restoration
Bay Technology, Maryland Hawk
Corporation

DLITE, Regional Nature-based Tourism
Queen Anne's Economic Dev. Office,
Work Force Development
Worcester County Tourism, African
American Tourism Destinations
L. Shore Tri-County Council,
International export/import businesses
FTZ

Summary-- Total Rural Development
Center funding for projects \$120,000
local matched leveraged \$1,134,875
total of \$1,249,875.

**EDA University Center 2005-2006
Community Assistance Grants
EDA no 01-66-08227
UMES 5-20424**

Maryland Hawk Corporation
Ocean City Development
Corporation
Ocean City Chamber
MCE UMES Outreach
Worcester County Tourism
Town of Denton
Town of Federalsburg
Town of Preston
Food Science & Tech UMES
Ward Museum
Dorchester First
Somerset Historical Society
Maryland Capital Enterprises
Denton Development
Corporation
RDC Skipjack.net
Cecil County
Pocomoke City
Tri-County Council L. E. Shore
Maryland Hawk Corporation
Delmarva Low Impact Tourism
Experiences

Summary-- Total Rural Development
Center funding for projects \$100,000

local matched leveraged \$7,284,010
total of \$7,384,010.

**EDA University Center 2006-2007
Community Assistance Grants
EDA no 01-66-08227-01
UMES 5-20427**

Maryland Hawk Corporation
Maryland Capital Enterprises
Assateague Coastal Trust
Delmarva Education Foundation
Town of Princess Anne
Lower Eastern Shore Heritage
Council
Maryland Hawk Corporation
Hawk Institute for Space
Sciences
Worcester Tourism
Delmarva Low Impact Tourism
Experiences
Maryland Hawk Corporation HISS

Summary-- Total Rural Development
Center funding for projects \$100,000
local matched leveraged \$3,520,900
total of \$3,620,900.

**EDA University Center 2007-2008
Community Assistance Grants
EDA no 01-66-08227-02
UMES 5-20433**

National Institute for Student
Access to Space
Maryland Capital Enterprises
City Cambridge
Eastern Shore Heritage
Worcester County Tourism
Denton Development Corporation
Hawk Inst Space Sciences
Art League of Ocean City
Accohannock Indian Tribe
Town of Denton
Water Fowl Foundation

Ocean City Development Corporation
Maryland Coastal Bays Program
Food Science & Technology
UMES
DLITE
Delmarva Education Foundation
Worcester County Tourism
Prince Theatre Foundation
Maryland Hawk Corporation

Summary-- Total Rural Development Center funding for projects \$100,000 local matched leveraged \$30,229,500 total of \$30,229,500.

**EDA University Center 2008-2009
Community Assistance Grants
EDA no 01-66-08644
UMES 5-20434**

Maryland Capital Enterprises
Delmarva Rural CDC
Denton Development Corp
Mid Shore Regional Council
Hawk Children Fund
Maryland Cooperative Extension
Dorchester County ED Summit
Princess Anne Main Street
Art League Ocean City
Ocean City Chamber
Somerset Co Historical Society
Maryland Broadband
Chesapeake Bay Center
Excellence
DLITE
Worcester County Tourism
TCC Lower e. Shore
DLITE
Food Science & Tech UMES
OCDC
Art League Ocean City
Ocean City Chamber of
Commerce
DLITE

MEDA
Expanded Food & Nutrition
Harriett Tubman Underground RR
Byway
Maryland Hawk Corporation

Summary-- Total Rural Development Center funding for projects \$100,000 local matched leveraged \$2,758,451 total of \$2,858,451.

Other Projects:

The RD Center has funded the pre-development costs and startup costs for the development of a **Maryland Capital Enterprises** a micro-loan program by Working Capital Delaware for the Eastern Shore through a grant from the Rural Business-Cooperative Service, USDA and Delaware-Maryland Rural Development, USDA.

@ The RD Center funded, developed and maintains 5 state-of-arts internet sites with graphics, text, charts and photos for the four lower shore counties, municipalities, economic development departments, tourism, continuing events with links to federal, state, UMES, and private home pages on the Internet. **skipjack.net**, **smartmove.org**, **co-options.coop**, **umes.net**, **myfarms.net** and **chesapeakebiz.org** are funded through grants from the Economic Development Administration and the Rural Business-Cooperative Service, USDA. The Center is a cooperator with RB-CS, USDA 1890 Initiative for **Bisnet** an Internet Website for information for business development. **bisnet.cmps.subr.edu/**.

The RC Center jointly funded with Bell Atlantic and Conectiv an economic development promotional CD-ROM for MD First Congressional District 10 counties.

The RD Center received 3 RB-CS, USDA grants for development of cooperatives assistance to assist the Smith Island Crabmeat Cooperative located in the Chesapeake Bay which as formed with technical assistance form the Center and with RD USDA funding (see **Farmer Cooperative**,

USDA magazine November, 1995) to expand into other ventures. Two Communications Cooperatives have been organized. Additional assistance is for a greenhouse grower=s cooperative and a clam raising cooperative.

The **Department of Technology, UMES** through project agreements with the RD Center prepared three-dimensional scale models for:

- Salisbury Zoological Park
- Indian Village
- Deal Island Marina
- Worcester County Tourism
- Assateague Island National Seashore Park Office
- Princess Anne Walking Tour Sign
- Salisbury-Wicomico Ocean City Regional Airport Tourism Racks

RURAL DEVELOPMENT CENTER SCOPE OF WORK (2009- 2010):

Technical Assistance in Economic Development:

1. Assist continued development to 2 Eastern Shore Economic Development Districts (EDDs)
2. Business attraction, creation, retention and expansion and technology development in cooperation with Maryland TEDCO.
3. Tourism: institution building, regional approaches, national exposure and impact assessments with county and regional tourism development departments
4. Community enterprise formation, financing and development
5. Value-added industrial

- development
6. Technical and entrepreneurial training to meet requirements of future jobs
 7. Strategic economic development management/planning
 8. Encourage and support with technical assistance in Grantsmanship a broad range of development programs
 9. Maintain current information on federal and state initiatives targeted to assist rural areas. Development of a near-equity loan fund
 10. Development of the Maryland Hawk Corporation, an affiliated UMES non-profit organization for economic development esp. building the Hawk Institute for Space Sciences LLC (HISS) and AviHome LLC

Applied Research:

1. Isolate key socio economic interrelationships between urban and rural areas
2. Investigate the impacts of economic changes of selected economic development strategies
3. Determine the effect of state, federal and private industry policy decisions on rural economies and service requirements
4. Project new industry demand, impact and job skill requirements
5. Assemble diverse teams to identify research and outreach agendas for specific issues areas

Disseminating Information:

1. Continue the development and upgrade of the Internet Ahome pages@ for counties and communities to increase

- networking and information accessibility
2. Increase local government decision-making capacity
 3. Improve intergovernmental and public/private relations and policies through Economic Development Districts and Adoption and Revision of two (2) Regional Comprehensive Economic Development Strategies (CEDS)

Economic Development project areas & clusters are:

1. Business attraction, creation, retention and expansion
2. Tourism: institution building; impact assessments; cost-benefit analyses
3. Community enterprise formation, financing and development
4. Value-added industrial development
5. Technical and entrepreneurial training to meet requirements of future jobs
6. Strategic economic development management/planning
7. Aerospace industries

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Pages for RD Center and Development Projects at:

- www.skipjack.net
- www.chesapeakebiz.org
- www.smartmove.org
- www.umes.net
- www.co-options.coop
- www.myfarms.net

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